



Step	Activity	When	Script	Meme
1	Thank you	Upon booking	<p>I am so excited to be working with you for your Tupperware party! I know we will have FUN, and I'll do my best to snag you everything you want off your wish list. I have a super simple system, and if you trust me and follow the steps, your party will be a success. Ready to dig in?</p>	 <p>THANK YOU! For hosting a Tupperware party with me! EARNING YOUR WISHLIST FREE IS AS EASY AS 1-2-3</p> <p>Let's have FUN working together to give you the most gifts possible!</p>
2	Responds YES	As soon as she replies YES to your question in step 2	<p>For me all Tupperware parties are a good time, but the BEST Tupperware parties are the ones where YOU earn as much as we can snag off your wish list. This step will be super easy for you. All I need you to do is send me a wish list of 10 (or more!) items that you'd like to enjoy FREE from Tupperware. If you have anything you'd be willing to pay ½ price for, mark those items with a *</p> <p>RETURN YOUR WISH LIST WITHIN 24 HOURS, AND YOU'LL EARN YOUR FIRST BONUS GIFT FROM ME!</p> <p>Here's a link to see our catalog. http://catalog.tupperware.com/catalog/summer/</p>	 <p>1. YOUR WISHLIST I WANT TO KNOW EXACTLY WHAT YOU WANT!</p> <p>START YOUR PARTY BY ADDING 10+ ITEMS FROM OUR CATALOG TO YOUR WISHLIST!</p> <p>Once I have your wishlist we will make your guest list together! GET YOUR FIRST GIFT BY COMPLETING THIS CHALLENGE!</p>
3		Once she returns her wish list (be sure you follow up around hour 18 if you haven't heard back yet!)	<p>You have SO many great goodies on here! I am so excited to partner with you for this party! Looking at your wish list, I'd love to invite you to join my team! We have two options. Option #1 is for those that would like to start a business or at least make enough money to cover the wholesale cost of everything they'd like. Option #2 is our preferred customer program. The membership fee is just \$15 and that will give you 25% off any order you place during this party or after it has closed, for an entire year! Can I send you some more information so you can think about it?</p>	
4a	Send her the kit info.	As soon as she replies YES to your question in step 4	<p>There's the \$15 membership and a kit option. No matter which you choose, you'll have all of the same benefits, including a discount of 25% (or more!) on every purchase for a year. As always, no pressure! I just know it's the best deal Tupperware has to offer and I would love to help you snag their best offers. Think about it and if you decide YES, this can be your first party!</p>	

4b

As soon as she replies NO to your question in step 4

No worries! If you change your mind at any point, let me know and I'll send you everything so you can look it over. I'm also happy to send it over if you have a friend who might want or need to save some money.

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Send Host Gift Special Meme

Immediately after 5

For hosting your party, you will receive:
 a dating gift for booking
 a thank you gift for achieving \$200 in sales
 at \$300 you will begin earning half off offers, plus host credits. That host credit can be spent on anything you'd like from our full catalog (which is why I had you make your wish list from there). However, if you like to apply your host credit towards a host gift special, you'll end up with about twice as much in product vs. a shopping spree. Do either of these catch your eye?

HOSTS always gather the best deals!
HOST CREDIT & HALF-PRICE PRODUCTS

THANK YOU GIFT
 Choose one FREE with \$200+ in party sales:

SALES THRESHOLD	HOST CREDIT EARNED (TUPPERWARE CREDITS)	HALF-PRICE PRODUCTS	THANK YOU GIFT
\$200-\$249	3	1	1
\$250-\$299	2	1	1
\$300-\$349	1	1	1
\$350-\$399	N/A	N/A	1

1500 IN PARTY SALES (and 4 more!)

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TUPPERWARE 6-PC SET (25 HOST CREDITS)
 Our best selling item! Includes one each: 11-cup Extra Max, 10-cuplet, 12-cup, 6-cup, 2-cup, 1-cup, 1/2-cup, 1/4-cup, 1/8-cup, and 1/16-cup. \$79.99 (1500 in party sales) \$59.99 (1500 in party sales)

SIGNATURE LINE STORAGE SET (25 HOST CREDITS)
 Includes the exclusive Signature Line Square 1, 2, 3, and 4 containers with lidgrip handles for easy carry access, plus the Modular Main Storage 1, 2, 3, and 4 containers with lidgrip handles. \$199.99 (1500 in party sales)

WITH QUALIFYING SALES AND TWO FRIENDS WHO BOOK AND HIT THEIR PARTIES WITHIN 30 DAYS OF YOUR PARTY.

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Once she has set her goal

Well, it's time for us to hustle! Don't worry—this is where your party gets really FUN...because it's time to think about your FRIENDS. A guest list of 40-50 people will be about right for earning the goodies you've chosen and I want to make sure I help you think of who to invite.

Of course, everyone who eats NEEDS Tupperware, but here's a few categories I think might help you narrow your list down to friends and family who:

- *want a healthy lifestyle
- *Like to feel organized
- *Look for deals/like to save money
- *are environmentally conscious
- *loves Tupperware already!

2. LET'S PLANT SOME SEEDS!

SEND ME YOUR LIST OF 40 GUESTS WITHIN 24 HOURS TO RECEIVE YOUR SECOND GIFT!

WHO DO YOU KNOW THAT...

- Enjoys a healthy lifestyle
- Likes to be organized
- Likes to save money
- Environmentally conscious
- LOVES Tupperware® Products

WAIT FOR MY WORD CHOICES BEFORE YOU REACH OUT!

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Add her to the private group you have created

Once she has returned her guest list (remind her if she's 18+ hours and hasn't replied

Great list! Gathering people for food, fun, friendships and freebies really is a great way to unwind from the stress of everyday life.

Inviting is simple and I'll give you a script you can copy and paste. Feel free to tweak it if you'd like, but be sure you are using PM ONLY and asking permission to invite them to the group. Those two things are so important! I recommend that you only invite 10 at a time. FB has been know to suspend accounts if you copy and paste rapidly and to lots of people.

Here's a simple way to invite:
Hi!
I'm having a Tupperware get together right here on Facebook.

HELP YOUR GUESTS FEEL LOVED BY:

- Sending a personal message. Avoid group chats and the "invite" button
- Asking permission to send the invite AND by linking them to the group
- Following up within 24 hours so they know you care and want them there.

They have so many great products to help save time, money, space and waste in the kitchen.

Can I send you a link to the group so you can check out the details?

WAIT FOR HER TO REPLY

Once she replies YES, say:

Awesome! Here's a link to the group!

www.facebook.com/groups/megasizzlingsummertwparty/

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Day before party

Today is a great day to double check and make sure your guests have found their way into the group. If you have anyone on your invite list that you don't see in the group, reach out to them and see if they had trouble joining, or if they are unable to attend.

If they are unable to come, be sure and ask them if they'd like to hold a party during a better time, because that will help you earn your Host Gift Specials

IF THEY AREN'T INTERESTED IN A PARTY, THEY CAN PLACE AN ORDER—YOU'RE LOOKING FOR 5 ORDERS PRIOR TO THE PARTY TO EARN YOUR THIRD GIFT FROM ME!

For the guests who have joined us, I'll post in the group a few pics of how to turn on their notifications. Please be sure and tag them so they know they are in the right place, and they know how to switch their settings.

Speaking of tagging, as I start posting, if you see anything you're interested in or anything you feel someone else might like, be sure and tag the with a few words sharing WHY you tagged them.

3. START YOUR BOUQUET!



COLLECT 5 ORDERS PRIOR TO YOUR PARTY FROM SOMEBODY THAT YOU KNOW CAN'T ATTEND!

TURN IN BEFORE THE START OF THE PARTY TO EARN YOUR THIRD GIFT!

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Congratulation! You have everything you need to ROCK OUT this party and I just know it will be a success! I can't wait to party with you on _____ night and wrap it all up on _____! Holler as questions pop up—I'm always around!

Help your party BLOOM!

- Help each guest turn on group notifications and find the party posts
- Tag people you think may be interested in posts I share
- Encourage friends to hold the next party so they can earn FREEBIES too!



EARN 15% OFF ANY FULL PRICE ITEM OR SET FROM THE CATALOG WITH EACH FRIEND WHO JOINS MY TEAM!
EARN 25% OFF YOUR ENTIRE ORDER WHEN YOU JOIN!