# **Short Term Challenges**

#### Look Who's On Pace!



	Still Needed
Amanda Gavin	EARNED!
Annabelle Dapar	\$146.00
Annalynn Ugalde	EARNED!
Arlene Shimokawa	EARNED!
Carrie-Anne Kokubun	EARNED!
Debora Tandal	EARNED!
Elizabeth Wittung	\$148.00
Erin Carvalho	EARNED!
Frances Basuel	\$47.00
Geralyn Ambrosio	EARNED!
Grace Sugimoto	\$124.00
Holly Jurica	\$143.00
Jean Grantier	EARNED!
Jessica Brown	\$37.50
Kathleen Chee	\$106.69
Lesia Byrd	EARNED!
Lily Cabral	\$20.00
Lori Funasaki	\$13.00
Marjorie Sasaki	EARNED!
Michele Blackstad-Chong	\$25.00
Michelle Whipple	EARNED!
Rita Marie Sagucio	EARNED!
Tiana Carlos	\$80.00
Tiffany Punihaole-Figueroa	EARNED!
Traci Fernandez	\$4.00

# **Short Term Challenges**

Look V	vho's O	n I	Pace!	
		Needed		Still Needed
	Amanda Gavin*	FARNED	Kymberly Davidson	\$375.00
	Amy Park		Lesia Byrd	\$67.70
	Annabelle Dapar	•	Lianne Winter	\$284.00
	Annalynn Ugalde	\$99.00	Lily Cabral	\$155.00
	Arlene Shimokawa		Linda Moga-Rivera	\$381.00
<u></u>	Carrie-Anne Kokubun		Lorena Garcia	\$460.00
ALL CONSULTANTS-BUSINESS LEADERS	Cassandra Dade	+	Lori Funasaki	\$313.00
2-WEEK	Cindy Fukuda	\$327.00	Lynette Pamatigan	\$412.00
SALES CHALLENGE	Cindy Kuhlman Low		Malia Freitas	\$433.00
	Danielle Yuen	\$285.00	Marcy Fiesta	\$469.00
For every \$500 you submit \$119 VALUE November 9–22	Debora Tandal*		Maria Olipas	\$395.00
Limit Two \$20	Dorla Welsh	\$408.50	Marjorie Sasaki*	EARNED!
	Drew Tandal	\$302.00	Mccall Hansen	\$377.00
ar and a second s	Effie Cottam	\$461.00	Megan Sakamoto	\$401.00
States -	Elizabeth Wittung	\$448.00	Michele Blackstad-Chong	\$143.00
	Emily Saturnino	\$382.00	Michelle Whipple	\$173.00
and the second s	Erin Carvalho	EARNED!	Pamela Ladao	\$468.00
	Frances Basuel	\$347.00	Paula Harris	\$456.00
	Gary Jose	\$209.00	Raelynn Tam	EARNED!
	Geralyn Ambrosio	\$48.00	Rita Marie Sagucio	EARNED!
Tupperware	Grace Fujii	\$427.41	Ryan Kim	EARNED!
	Grace Sugimoto	\$62.00	Shanelle Punihaole	\$422.00
*Earned 2 Sets	Holly Jurica	\$443.00	Shanelle Tavares	\$369.00
	Jean Grantier	EARNED!	Shelly Ann Kikila	\$441.00
	Jessica Brown	EARNED!	Teresa Pickens	\$435.00
	Johanna Harbottle	EARNED!	Tiana Carlos	\$380.00
	John Conlogue	EARNED!	Tiffany Punihaole-Figueroa	\$168.00
	June Aquino		Tina Campbell	\$460.00
	Kathleen Chee		Traci Fernandez	\$304.00
Qualifications dependent on back office verification	Kimberly Ae		Trisha Hirasa	\$290.00
Promitien sectors and was not definitely the estimation of the cost of the sector of t	Kimberly Evans	\$321.00	Wynnona Yoshimura	\$441.00

### **Consistency for all**

#### **Tupperware**<sup>®</sup>

#### PERSONAL SALES CONSISTENCY CHALLENGE **ALL SALES FORCE**

\$250

\$250+

\$250+

WHO: Consultants-

**Business Leaders** 

#### HOW:

Submit personal sales of \$250 or more in each of the October, November and December sales months consecutively.

AWARD: Exclusive Product of the Future. Tupperware® Cast Iron Skillet 10"/26 cm Retail value of \$250 for FREE!

#### PERSONAL SALES CONSISTENCY CHALLENGE ALL SALES FORCE



\$250 or more in-each of the October, November and December sales months consecutively. AMARD

WHO: Consultants-

HOW

Rusiness Leaders

Exclusive Product of the Puture Tupperware" Cast Iron Skillet 10726 cm Retail value of \$250 for FRED



Amanda Gavin Amanda-Sue Asuncion-Mahuka Annalynn Ugalde Arlene Shimokawa Brenda Tome Ciara Wainwright **Cindy Fukuda Cindy Kuhlman Low** Corinn Unland Danielle Yuen Debora Tandal Dorla Welsh Effie Cottam **Emily Saturnino** Erin Carvalho Evette A N Soon Frances Basuel Gale Rosado Gary Jose Geralyn Ambrosio Holly Jurica Janel De Jesus Jean Grantier Jeannie Rosete Jessica Brown Johanna Harbottle John Conlogue Josetta Kiyan

Look Who's On Pace!

Still		Still
Needed		Needed
On Pace	Joslyn Asuncion-Mahuka	\$250.00
\$250.00	Karma Ramirez	\$10.00
On Pace	Kendra Hatae	\$186.00
On Pace	Kendra Pipkin	\$225.00
On Pace	Lilia Hudson	\$250.00
\$250.00	Lily Cabral	On Pace
On Pace	Linda Moga-Rivera	\$131.00
On Pace	Lourdes Ann Maglaya	\$250.00
On Pace	Lynette Pamatigan	On Pace
On Pace	Malia Freitas	\$183.00
On Pace	Maria Paz Labtingao	\$250.00
On Pace	Marjorie Sasaki	On Pace
\$169.00	Mccall Hansen	On Pace
\$132.00	Michele Blackstad-Chong	On Pace
On Pace	Mollyann Kahiapo	\$250.00
	Norine Oyasato	\$250.00
\$97.00	Pamela Ladao	\$193.42
\$250.00	Raelynn Tam	On Pace
On Pace	Rita Marie Sagucio	On Pace
On Pace	Shelly Ann Kikila	On Pace
\$193.00	Susan Okoga	\$250.00
\$35.00	Tanya Keawe Chang	\$250.00
On Pace	Tiffany Punihaole-Figueroa	On Pace
\$230.00	Tina Campbell	\$127.00
On Pace	Traci Fernandez	On Pace
On Pace	Trisha Hirasa	On Pace
On Pace	Velma Mariano	\$141.00
\$36.00	Wendy Sanders	\$250.00

### **Consistency for all**

#### Look Who's On Pace!

\$250+

#### PERSONAL SALES CONSISTENCY CHALLENGE ALL SALES FOR October 26, 2023 -J January 31, 2024 \$250+ \$250+ \$250+ WHO: New consultants who join the in personal sales business during the November Sales Month (October 26-Nove 29) AND all Consultants through Business Leaders who are not playing in the October challenge\* HOW: Submit personal sales of \$250 or more in each of the November, December and January 2024 sales months consecutively. AWARD: Exclusive Product of the Future. Tupperware® Cast Iron Skillet 10"/26 cm Retail value of \$250 for FREE! AWARDS YOU CAN ACHIEVE IN PARTY PERKS!

**Tupperware**<sup>®</sup>



St Amy Park Annabelle Dapar Carrie-Anne Kokubun Cassandra Dade Celeste Naeole Chasity Saito-Nobriga Cheryl Ann Gomes Drew Tandal Elizabeth Wittung Erlinda Rosa Evalani Evalani Gary Nakamura Grace Fujii Grace Sugimoto **Jennifer Frias** June Aquino Kathleen Chee Kimberly Ae Kimberly Evans Kymberly Davidson Lela White

till Needed		Still Needed
\$162.00	Lesia Byrd	On Pace
\$196.00	Lianne Winter	\$34.00
\$4.00	Lorena Garcia	\$210.00
On Pace	Lori Funasaki	\$63.00
\$89.00	Marcy Fiesta	\$219.00
\$38.00	Maria Olipas	\$25.00
\$130.00	Matthew Bachman	On Pace
\$52.00	Megan Sakamoto	\$51.00
\$198.00	Michelle Whipple	On Pace
\$52.00	Patricia Evans	\$219.00
\$236.70	Paula Harris	\$206.00
\$195.00	Princess Buensalida	\$125.00
\$177.41	Rachel Tevaseu	On Pace
On Pace	Rodney Leong	\$191.00
\$178.00	Ryan Kim	On Pace
On Pace	Shanelle Punihaole	\$172.00
\$31.69	Shanelle Tavares	\$119.00
\$78.00	Teresa Pickens	\$185.00
\$71.00	Tiana Carlos	\$130.00
\$125.00	Tina Nenema	\$166.00
\$82.00	Wynnona Yoshimura	\$191.00

#### **November Recruits**



#### **November Recruiters**

Still Needed



#### **Super Sellers** Look Who's On Pace!

		Still Needed		Still Needed
SUBMIT \$750	Amanda Gavin	ACHIEVED	John Conlogue	\$113.50
50BMIT \$750	Annalynn Ugalde	\$283.94	June Aquino	\$394.00
NEW Challenge for you	Arlene Shimokawa	ACHIEVED	Lesia Byrd	\$317.70
It's In The Bag!	Brenda Tome	\$385.00	Lily Cabral	\$143.00
Will YOUR bag	Cassandra Dade	\$436.00	Lynette Pamatigan	\$375.00
hold a surprise?	Cindy Fukuda	\$65.00	Marjorie Sasaki	ACHIEVED
	Cindy Kuhlman Low	\$280.00	Matthew Bachman	\$431.00
	Corinn Unland	ACHIEVED	Mccall Hansen	\$86.00
	Danielle Yuen	\$415.00	Michele Blackstad-Chong	ACHIEVED
	Debora Tandal	ACHIEVED	Michelle Whipple	\$423.00
October 26-November 29	Dorla Welsh	\$443.50	Rachel Tevaseu	\$474.00
	Erin Carvalho	\$188.00	Raelynn Tam	ACHIEVED
	Gary Jose	ACHIEVED	Rita Marie Sagucio	ACHIEVED
	Geralyn Ambrosio	ACHIEVED	Ryan Kim	ACHIEVED
	Grace Sugimoto	\$262.00	Shelly Ann Kikila	\$371.00
	Jean Grantier	ACHIEVED	Tiffany Punihaole-Figueroa	\$313.00
	Jessica Brown	ACHIEVED	Traci Fernandez	\$277.00
	Johanna Harbottle	\$163.00	Trisha Hirasa	\$423.00
Qualifications dependent on back office verification				

# Look Who's On Pace!



	Still Needed
manda Gavin	\$669.90
orinn Unland	\$264.17
ebora Tandal	ACHIEVED
an Grantier	\$993.00
larjorie Sasaki	\$707.85

# Look Who's On Pace!

PERSONAL RETAIL SALES*	# ACTIVITIES NEEDED/MONTH**	CASH BONUS***
\$1,500	3	\$50
\$2,000	4	\$100
\$2,500	5	\$150
\$3,000	6	\$200
\$3,500	7	\$250
\$4,000	8	\$400
\$4,500	9	\$450
\$5,000	10	\$500
\$5,500	11	\$550
PERSONAL RETAIL SALES*	# ACTIVITIES NEEDED/MONTH*	CASH BONUS***
RETAIL		and the second
RETAIL SALES*	NEEDED/MONTH*	BONUS***
RETAIL SALES* \$6,000	NEEDED/MONTH 12	BONUS*** \$600
\$6,000 \$6,500	NEEDED/MONTH 12 13	80NUS*** \$600 \$650
\$6,000 \$6,500 \$7,000	NEEDED/MONTH* 12 13 14	\$600 \$650 \$700
\$6,000 \$6,500 \$7,000 \$7,500	NEEDED/MONTH* 12 13 14 15	\$600 \$650 \$700 \$750
RETAIL SALES* \$6,000 \$6,500 \$7,000 \$7,000 \$7,500 \$8,000	NEEDED/MONTH* 12 13 14 15 16	\$600 \$650 \$700 \$750 \$800
RETAIL SALES* \$6,000 \$6,500 \$7,000 \$7,500 \$8,000 \$8,500	NEEDED/MONTH* 12 13 14 15 16 17	80NUS*** \$600 \$650 \$700 \$750 \$800 \$850

	Still Needed
Amanda Gavin	ACHIEVED
Arlene Shimokawa	\$576.00
Cindy Fukuda	\$815.00
Corinn Unland	ACHIEVED
Debora Tandal	ACHIEVED
Erin Carvalho	\$938.00
Gary Jose	\$495.50
Geralyn Ambrosio	\$538.00
Jean Grantier	ACHIEVED
Jessica Brown	\$619.50
Johanna Harbottle	\$913.00
John Conlogue	\$863.50
Lily Cabral	\$893.00
Marjorie Sasaki	ACHIEVED
Mccall Hansen	\$836.00
Michele Blackstad-Chong	\$521.85
Raelynn Tam	\$538.90
Rita Marie Sagucio	\$605.00
Ryan Kim	\$583.00

## Look Who's On Pace!

ALL CONSULTANTS-BUSINESS LEADERS

#### RECOGNITION

CONNIE PROGRAM

	So	ar W	ith	T	he.	Star	"S
	COMET	LLATION OF ST	ANS RECO	ocierne	SA PROGI	IAM 2023 21	124
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Tupperware

Sales Sales November Needed for Needed for **Total Sales** Name Personal Comet Galaxy Sales \$1500 \$18,000 Debora Tandal \$3,722.28 \$15,122.26 On Pace \$2,877.74 Amanda Gavin \$1,830.10 \$6,989.66 On Pace \$11,010.34 Traci Fernandez \$473.00 \$5,467.95 \$1,027.00 \$12,532.05

# Look Who's On Pace!



### Look Who's On Pace!

#### **Taste Of Royal!**

Path 1: Personal Sales \$12,500 PLUS New Consultant Sales of \$2500\* (sales of new consultants recruited July 27-Dec 27) Plus hold the title of Manager or higher effective January 2024

OR

Path 2 Persoanl Sales \$15,000 Plus hold the title of Manager or higher effective January 2024



Name	Total Personal Sales	Personal Sales Needed Path 1 \$15,000	Personal Sales Needed Path 2 \$12,500	New Recruits Path 2 Sales Needed \$2500
Debora Tandal	\$18,799.86	EARNED!!!		
Frances Basuel	\$7,823.54	\$7,176.46	\$4,676.46	\$2,350.00
Marjorie Sasaki	\$8,213.69	\$6,786.31	\$4,286.31	\$2,500.00
Amanda Gavin	\$8,245.17	\$6,754.83	\$4,254.83	\$1,929.50
Arlene Shimokawa	\$4,991.47	\$10,008.53	\$7,508.53	\$429.20
Geralyn Ambrosio	\$5,022.80	\$9,977.20	\$7,477.20	\$1,952.00
Jean Grantier	\$4,491.64	\$10,508.36	\$8,008.36	\$2,240.00
Susan Okoga	\$1,052.00	\$13,948.00	\$11,448.00	NEED PS

Earn a \$750 Travel Voucher!

July 27-Dec 27

# Future & New Mgrs



# Look Who's On Pace to Step Up!

#### **Tupperware**<sup>®</sup>

#### 2023 QUARTER 4 LEADERSHIP CHALLENGE

SEPTEMBER 28 – DECEMBER 27, 2023 MANAGERS – PRESIDENTIAL DIRECTORS

#### PATH TWO\*

WHO: A Consultant who stepped up to a Manager or higher title effective August, September or October 2023 sales month.

HOW: Achieve paid as level in October, November and December consecutively.



WHO: A Consultant who stepped up to a Manager or higher title effective November or steps up in November with title effective December sales month.

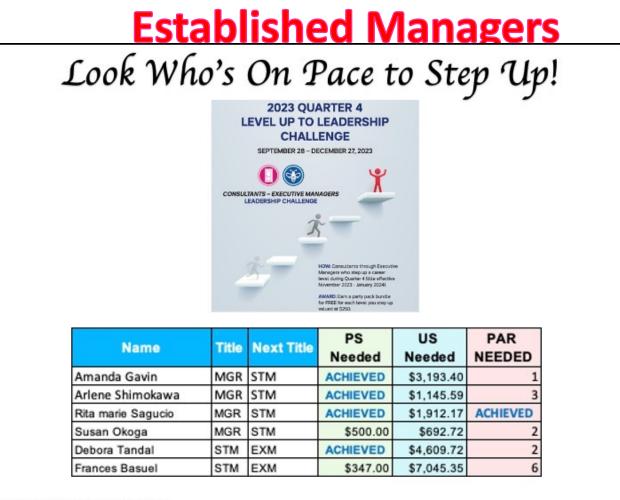
HOW: Achieve paid as level in 3 consecutive months. For example, if you stepped up in October with title effective November, you will need to be paid as in November, December and January.

AWARD: Earn a Westgate Resorts certificate for a 2-night stay at select Westgate properties<sup>\*\*</sup> (Value of up to \$500 USD).

vrg, TN | Branson, MO | Williamsburg, VA. ing in Path 1 and a report will be provided to your Business Leader

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Name	PS	US	PAR
Namu	Needed	Needed	NEEDED
Annalynn Ugalde	\$33.94	\$2,533.94	2
Brenda Tome	\$135.00	\$1,933.00	1
Cathy Boltz	\$500.00	\$2,969.00	2
Cindy Kuhlman low	\$30.00	\$2,530.00	ACHIEVED
Danielle Yuen	\$165.00	\$1,833.00	ACHIEVED
Delphine Agliam	\$500.00	\$2,693.50	2
Emily Saturnino	\$382.00	\$2,684.00	1
Erika Kahele	\$500.00	\$3,000.00	2
Gale Rosado	\$500.00	\$2,881.00	1
Geralyn Ambrosio	ACHIEVED	\$1,930.00	1
Grace Fujii	\$427.41	\$2,804.41	2
Grace Sugimoto	\$12.00	\$2,458.00	2
Jean Grantier	ACHIEVED	ACHIEVED	ACHIEVED
Johanna Kapanui	\$500.00	\$3,000.00	2
Karen Niki	\$500.00	\$3,000.00	2
Laura Parrish	\$500.00	\$2,686.00	2
Lily Cabral	ACHIEVED	\$157.17	2
Lourdes ann Maglaya	\$500.00	\$764.17	2
Malia Freitas	\$433.00	\$1,834.85	2
Marcy Fiesta	\$469.00	\$2,757.00	1
Norine Oyasato	\$500.00	\$2,943.42	2
Shelly ann Kikila	\$121.00	\$2,345.00	2





#### PATH ONE\*

WHO: Established Managers through Presidential Directors who held this title effective June 29, 2023 (July Sales Month). Your goal will be determined based on your starting title effective October 2023.

#### HOW:

- Directors-Presidental Directors: Grow \$1 or more in Team Sales in Quarter 4 (September 28-December 27) over Quarter 3 (June 29-September 27) with a minimum goal of \$33,000.
- Managers-Executive Managers: Grow \$1 or more in Unit Sales in Quarter 4 (September 28-December 27) over Quarter 3 (June 29-September 27). Minimum goals apply as follows:

Manager Minimum – \$9,000 Star Manager Minimum – \$18,000 Executive Manager Minimum – \$27,000 Tupperware

#### 2023 QUARTER 4 LEADERSHIP CHALLENGE

SEPTEMBER 28 – DECEMBER 27, 2023 MANAGERS – PRESIDENTIAL DIRECTORS

#### PATH TWO\*

WHO: A Consultant who stepped up to a Manager or higher title effective August, September or October 2023 sales month.

HOW: Achieve paid as level in October, November and December consecutively.



WHO: A Consultant who stepped up to a Manager or higher title effective November or steps up in November with title effective December sales month.

HOW: Achieve paid as level in 3 consecutive months. For example, if you stepped up in October with title effective November, you will need to be paid as in November, December and January.

AWARD: Earn a Westgate Resorts certificate for a 2-night stay at select Westgate properties<sup>\*\*</sup> (Value of up to \$500 USD).

"Path determined based on your starting thle in July 2023. "Choose one of the following Westgate Resort properties: Orlando, FL | Las Vegas, NV | Gatlinburg, TN | Branson, MO | Williamsburg, VA. Notes: Awards are subject to substitution: A personalized gaal will be emailed to those participating in Path 1 and a report will be provided to your Business Leader.

Name	Starting Title	Goal	Goal to Date	Still needed	<u>Status</u>	
Susan Okoga	Manager	\$14,993.90	\$16,545.54	(\$1,551.64)	ACHIEVED SALES	Needs \$3000 URS in Dec
Debora Tandal	Manager	\$11,690.75	\$12,996.16	(\$1,305.41)	ACHIEVED SALES	Needs \$3000 URS in Dec
Arlene Shimokawa	Manager	\$14,170.25	\$11,718.88	\$2,451.37	On Pace sales	Needs \$3000 URS in Dec
Marjorie Sasaki	Executive Manager	\$29,050.81	\$19,922.75	\$9,128.06	On Pace sales	Needs \$9000 URS in Dec
Traci Fernandez	Director	\$65,674.40	\$38,790.26	\$26,884.14	On Pace sales	Needs \$12,500 URS in Dec
Frances Basuel	Star Manager	\$18,000.00	\$6,992.90	\$11,007.10		needs \$6500 URS in Dec



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