

Live Party Tips



- Host Coach
 - 10 adult guests
 - O dating waiting
 - \$200 outside orders
 - Hold on original date
 - O Wishlist
- Arrive 30 minutes in advance
- O Greet each guest-how do they know
- O Pick a banker for auction \$
- O No catalogs until break
 - create guest folder
 - catalog, order form, sales flyer, recruiting info, host info

Zoom Party Tips

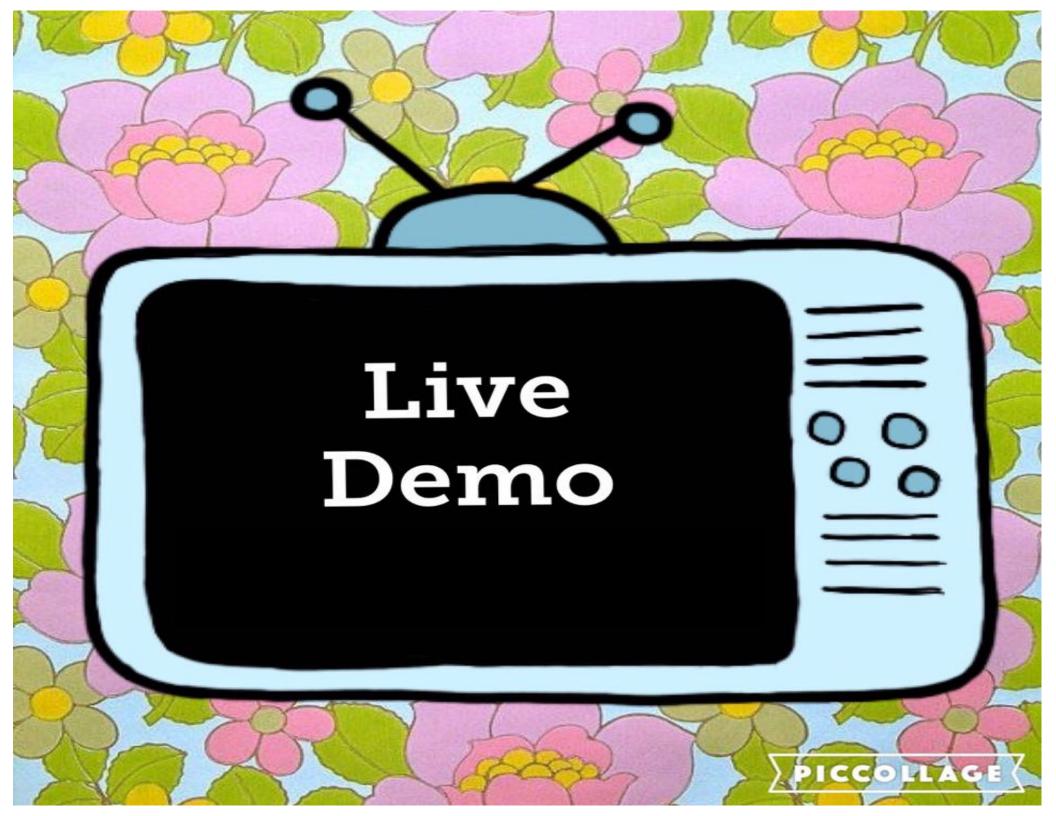


- Recommend creating a FB group if possible.
 - O Minimal posts
 - O Host flyer, sale flyer
 - Link for door prize
 - Winner of Door prize and placing an order by___
 - Please keep muted to eliminate background noise
- O Use the chat to play
- O Guests keep track of their auction dollars
- Direct them to connect with you by to place order for drawing.

Let's Party!

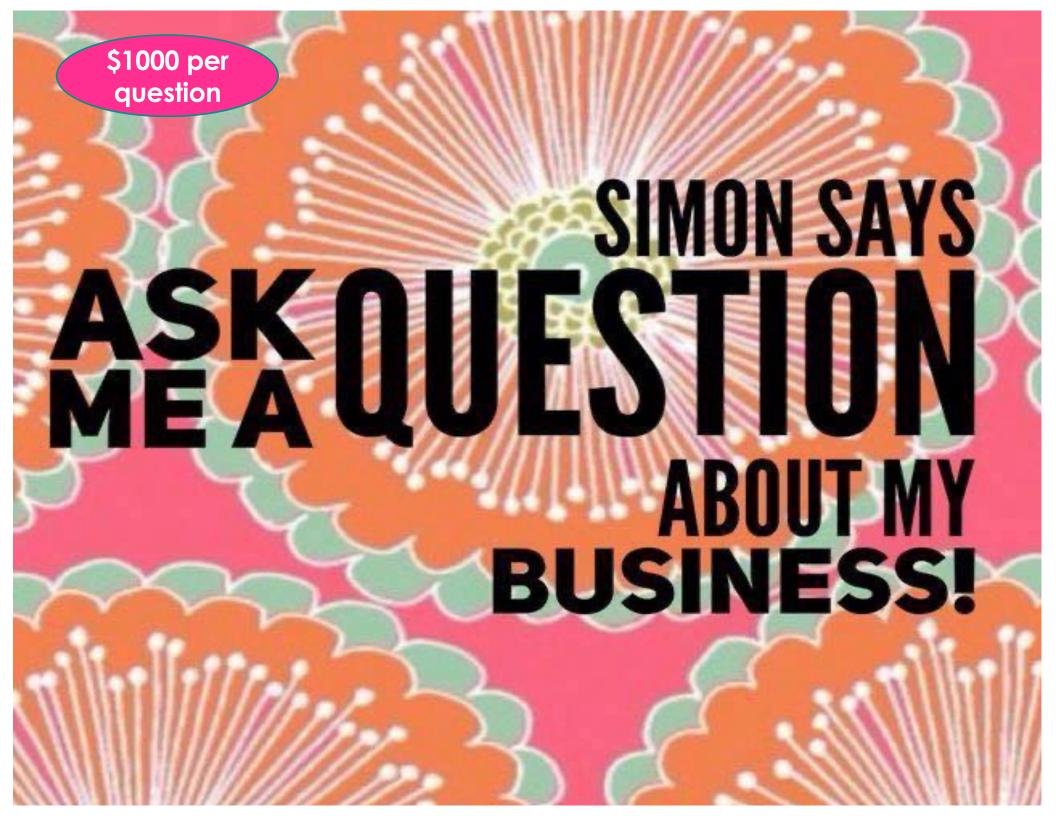
Thank Host

Know your Host game



If I were at a LIVE party....

Break for orders: \$1000 per \$10 order for the auction Sample food Collect door prize coupons





Let's Party! Smidget Game!

Time for an auction!

*

*

*

5

CET

Thank them for coming!

LIVE PARTY: Bonus Purchase

ZOOM PARTY:

- Share drawing coupon via jotform
- Direct them to connect with you
 - by____ to place order for drawing.

Drawing coupon

Complete to be entered in our drawing

Date				
mm-dd-yyy	/			
Date				
Your Host				
Your Name				
First Name	Last Name			
Cell Phone				
		-		
Area Code		Phone Number		

What Tupperware products are on your "wish list'?

Would you, your family or friends be interested in our specialty programs?

- Bridal Showers
- Custom Kitchen Planning Organization
- Fundraiser
- □ Workshop (Meal prep/Make&Take/Mommy & me/Cook with me)

How interested are you in hosting your own Tupperware demonstration?

- Very Interested
- Maybe later
- Not at all
- I can be bribed!

Would you be interested in hearing more about joining Tupperware?

- Home Party holder
- Virtual Party holder
- Custom Kitchen Planner
- Personal Shopping Discount/sharing with Friends & Family

Would you be interested in joining my VIP group? This is where I share the latest and greatest offers in Tupperware, along with recipes and other kitchen hacks. If yes, I'll send you a friend request/invite

- Yes
- 🗆 No

Would you be interested in receiving my monthly newsletter? This once a month newsletter will feature our specials, along with a recipe. I never share emails with others, and it's truly one time a month. No one has time for daily emails, right? If you'd like to be added, please add your email below.

example@example.com

Key points

- Know Your Host game: Makes the host feel special AND explains the host program. Guests LISTEN because it's a game
- Demonstration: Sell in Sets
- At a party, break for orders and door prize sheet collection
- Recruiting game-auction \$
- Smidget game for datings-auction \$
- Conduct auction (3-4 gifts)
- LIVE party: bonus purchase
- ZOOM party: share drawing coupon via jotform, Direct them to connect with you by____ to place order for drawing. Avoid PWS so you can build a relationship, offer PWP, invite to book a party, offer the opportunity
- The fortune is in the follow up! Booking and Sharing!