

PARTY  
TIME!



# Live Party Tips



- **Host Coach**
  - 10 adult guests
  - dating waiting
  - \$200 outside orders
  - Hold on original date
  - Wishlist
  
- **Arrive 30 minutes in advance**
- **Greet each guest-how do they know**
- **Pick a banker for auction \$**
- **No catalogs until break**
  - create guest folder
    - catalog, order form, sales flyer, recruiting info, host info



# Zoom Party Tips



- Recommend creating a FB group if possible.
  - Minimal posts
  - Host flyer, sale flyer
  - Link for door prize
  - Winner of Door prize and placing an order by\_\_
- Please keep muted to eliminate background noise
- Use the chat to play
- Guests keep track of their auction dollars
- Direct them to connect with you by\_\_ to place order for drawing.

The background is a vibrant pink color. It is decorated with various party-themed elements: white streamers in the top-left and bottom-right corners, and scattered confetti consisting of small yellow squares, orange diamonds, and brown dashes.

Let's Party!

Thank Host

Know your  
Host game!



# Live Demo





# If I were at a LIVE party...

**Break for orders: \$1000 per \$10 order for the auction**

**Sample food**

**Collect door prize coupons**



\$1000 per  
question

**SIMON SAYS**  
**ASK ME A QUESTION**  
**ABOUT MY**  
**BUSINESS!**

The background is a solid pink color. It is decorated with various festive elements: white streamers with a slight shadow effect, scattered in the top-left and bottom-right corners. Small, colorful confetti pieces, including yellow diamonds, orange squares, and brown rectangles, are scattered throughout the background. The text is centered in a white, sans-serif font.

Let's Party!  
Smidget  
Game!



The image features a vibrant blue background adorned with various party supplies. At the top, there are several balloons in shades of blue, orange, pink, and green. Interspersed among them are colorful streamers in yellow, blue, and pink. Scattered throughout the scene are small, round confetti pieces in red, yellow, blue, and green, along with white and black star-shaped decorations. Several lit candles in various colors (orange, yellow, red, green, blue) are also visible, some with white polka dots. The overall composition is festive and celebratory, with the text 'Time for an auction!' centered in a bold, blue font.

**Time for an auction!**



# Thank them for coming!

**LIVE PARTY:  
Bonus Purchase**

**ZOOM PARTY:**

- Share drawing coupon via jotform
- Direct them to connect with you by \_\_\_ to place order for drawing.

## Drawing coupon

Complete to be entered in our drawing

### Date

Date

### Your Host

### Your Name

First Name

Last Name

### Cell Phone

Area Code

Phone Number

### What Tupperware products are on your "wish list"?

### Would you, your family or friends be interested in our specialty programs?

- Bridal Showers
- Custom Kitchen Planning Organization
- Fundraiser
- Workshop (Meal prep/Make&Take/Mommy & me/Cook with me)

### How interested are you in hosting your own Tupperware demonstration?

- Very Interested
- Maybe later
- Not at all
- I can be bribed!

### Would you be interested in hearing more about joining Tupperware?

- Home Party holder
- Virtual Party holder
- Custom Kitchen Planner
- Personal Shopping Discount/sharing with Friends & Family

Would you be interested in joining my VIP group? This is where I share the latest and greatest offers in Tupperware, along with recipes and other kitchen hacks. If yes, I'll send you a friend request/invite

- Yes
- No

Would you be interested in receiving my monthly newsletter? This once a month newsletter will feature our specials, along with a recipe. I never share emails with others, and it's truly one time a month. No one has time for daily emails, right? If you'd like to be added, please add your email below.

example@example.com



# Key points

- **Know Your Host game: Makes the host feel special AND explains the host program. Guests LISTEN because it's a game**
- **Demonstration: Sell in Sets**
  - **At a party, break for orders and door prize sheet collection**
  - **Recruiting game-auction \$**
  - **Smidget game for datings-auction \$**
  - **Conduct auction (3-4 gifts)**
- **LIVE party: bonus purchase**
- **ZOOM party: share drawing coupon via jotform, Direct them to connect with you by \_\_\_ to place order for drawing. Avoid PWS so you can build a relationship, offer PWP, invite to book a party, offer the opportunity**
- **The fortune is in the follow up! Booking and Sharing!**