Give yourself the promotion & payraise you deserve!



Your Next Steps TO SUCCESS

EXECUTIVE MANAGER ✓ Personal Active Consultants \$200*
 ✓ \$9,000/\$10,800 in UNIT sales
 ✓ \$500/\$600 in PERSONAL sales
 Elegible to earn 4% Profit Plus and Vanguard Bonus
 Elegible to earn Executive Manager Bonus

STAR MANAGER

6

- ✓ Personal Active Consultants
- √ \$6,000/\$7,200 in UNIT sales
- ✓ \$500/\$600 in PERSONAL sales

Elegible to earn 3% Profit Plus and Vanguard Bonus

MANAGER

✓ Personal Active Consultants
 ✓ \$3,000/\$3,600 in UNIT sales

√ \$500/\$600 in PERSONAL sales

Elegible to earn 2% Profit Plus and Vanguard Bonus

\$100* MONTH 1 MONTH 2 MONTH 3 PLUS

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\$150*



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2023 QUARTER 1 LEADERSHIP CHALLENGE

DECEMBER 29, 2022 - MARCH 29, 2023

CONSULTANTS – STAR MANAGERS LEADERSHIP CHALLENGE

HOW: Consultants who step up to Manager or above during Quarter 1 of 2023 (title effective February – April 2023).

AWARD: Earn a party pack bundle for FREE for each level you step up valued at \$250 **PLUS** be entered into a drawing for a trip travel voucher valued at \$2000 (one trip will be drawn for all who achieve*).





PLUSI

ALL
QUALIFIERS
WILL BE
RECOGNIZED
AT SPRING
FEST!

*All trip drawings will be done at the end of the qualification period. Drawing rules can be found on TuppNow Knowledge Center.

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2023 Quarter 1 Leadership Challenge - Q&A

December 29, 2022 - March 29, 2023

CONSULTANTS – STAR MANAGERS

How: Consultants who step up to Manager or above during quarter 1 of 2023 (title effective February – April 2023).

Award: Earn a party pack bundle for FREE for each level you step up valued at \$250 U.S./\$300 CA **PLUS** be entered into a drawing for a trip travel voucher valued at \$2000 USD (one trip will be drawn for all who achieve).

1. Q. Who is eligible to participate?

A. All current Consultants through Star Managers as of start of January 2023 plus all new Consultants recruited during qualification period.

2. Q. I was a prior Manager. Can I step back up to participate?

A. Yes. As long as your starting title in January 2023 is a Consultant through Star Manager, you are eligible to play.

3. Q. How many party pack bundles and entries into the drawing can I earn?

A. You can earn a party pack bundle and a drawing entry for the trip for each level that you step up PLUS 5 additional drawing entries for the trip when you step up to Director.

Starting Title in	Starting Title in	# of Bundles Earned	# of entries into Trip
January	April		Drawing
Consultant	Manager	1	1
Consultant	Star Manager	2	2
Consultant	Executive Manager	3	3
Consultant	Director	4	4 PLUS 5 Bonus Entries
Manager	Star Manager	1	1
Manager	Executive Manager	2	2
Manager	Director	3	3 PLUS 5 Bonus Entries
Star Manager	Executive Manager	1	1
Star Manager	Director	2	2 PLUS 5 Bonus Entries

4. Q. When will my award be available to redeem?

A. The award would be available to redeem in the month following your title step up. Example: You step up from Consultant to Manager effective February 2023. Your award would be available to redeem mid-February.

5. Q. When is the drawing for the trip voucher?

A. This drawing, for all qualifiers, will take place after the qualification period ends. All details about redemption of the trip voucher will be provided to the winners.

6. Q. What is the 1099/T4A value for the party pack bundle?

A. The value is \$250 U.S./\$300 CA.



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2023 QUARTER 1 LEADERSHIP CHALLENGE

DECEMBER 29, 2022 - MARCH 29, 2023

EXECUTIVE MANAGER LEADERSHIP CHALLENGE

HOW: Achieve paid as level AND promote a Manager from your unit.

AWARD: Earn a party pack bundle for FREE each month you achieve valued at \$250 **PLUS** be entered into a drawing for a trip travel voucher valued at \$2000 (one trip will be drawn for all who achieve*).



PLUS

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2023 Quarter 1 Leadership Challenge – Q&A

December 29, 2022 - March 29, 2023

EXECUTIVE MANAGERS

How: Achieve paid as level AND promote a Manager from your unit

Award: Earn a party pack bundle for FREE each month you achieve valued at \$250 U.S./\$300 CA **PLUS** be entered into a drawing for a trip travel voucher valued at \$2000 USD (one trip will be drawn for all who achieve).

1. Q. Who is eligible to participate?

A. All current Executive Managers as of start of January 2023.

2. Q. Who counts as a promoted Manager from my unit?

A. All Consultants in your unit, three levels deep, as of the start of January 2023 plus all new Consultants recruited during qualification period are eligible to promote to Manager and count towards your qualifications.

3. Q. How many party pack bundles can I earn?

A. You can earn a party pack bundle for each month that achieve paid as title of Executive Manager and promote one new Manager from your unit.

Month	Met Qualifications	# of Bundles Earned
January	Yes	1
February	Yes	1
March	Yes	1

4. Q. How many drawing entries can I earn?

A. You can earn one drawing entry each month that you meet qualifications PLUS earn 5 additional entries when you promote to Director.

5. Q. I step up to Director effective February or March. How do I continue to qualify?

A. You must be paid as Executive Manager or above and promote one Manager from your team.

6. When will my award be available to redeem?

A. The award would be available to redeem each month after meeting your qualifications. Example: You are paid as Executive Manager in January 2023 and promote one Manager from your unit, your award would be available to redeem mid-February.

7. Q. When is the drawing for the trip voucher?

A. This drawing, for all qualifiers, will take place after the qualification period ends. All details about redemption of the trip voucher will be provided to the winners.

8. Q. What is the 1099/T4A value for the party pack bundle?

A. The value is \$250 U.S./\$300 CA.