

What is it? Where is it held?

# Legacy Party Sales

February 2023

Your calendar is color coded!

**Pink:** designed for all salesforce

**Turquoise:** Guests encouraged

**Purple:** Leaders/Future Leaders

**Thursday Night Live:** Weekly Training and recognition. Join us live to win Prizes!  
**ZOOM** <https://tupperware.zoom.us/my/legacy>

**Team Meetings:** In lieu of TNL, each Director will hold a team meeting with training, recognition and inspiration. Check your Director's Facebook Group for details.

Invite guests to the above events!

**Talk2meTuesday:** Join Tina weekly for a different topic, where you can ask questions live. Topic will be posted on Monday, so that you can post any questions you might have if you are not able to attend the live **FB Live**

**Recognition & Review:** Recap of the previous week's recognition and the upcoming offers **FB Live**

**New Mgr Orientation:** Designed for those that just stepped up. Scheduled based on qualifiers. **ZOOM** <https://tupperware.zoom.us/my/legacy>

**Leadership Huddle:** Managers are invited to join this training that is focused on growing a team/consistent income. **ZOOM** <https://tupperware.zoom.us/my/legacy>

**National Director Training:** Join Doug Palenica each week to learn from a Top Director in the US

**FSRC Director Networking Call:** Networking call among Directors of Bravo, Razzmatazz and Legacy

## Email Info

**Wednesdays:** Right after the close, look for the **MY WEEK** from Tupperware

**Tuesdays & Fridays:** Look for the "What's New at Legacy" email

## Monthly Goal Setting Guide

| Goal               | Sales   | Profit     | # Parties |
|--------------------|---------|------------|-----------|
| Consultant Locator | \$500   | \$125      | 1         |
| Grandeur           | \$1,000 | \$250      | 2         |
| Volume Bonus       | \$1,500 | \$375+\$50 | 3         |
| 10% Bpnus          | \$4,000 | \$1000+400 | 8         |

| Mon                                                                                                                                                       | Tue                                                                                                                                                                                                                                                                                                                                                                                                                          | Wed                                                                                                                                                        | Thu                                                                                                                                                                                                          | Fri                                                                                  | Sat       | Sun       |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|-----------|-----------|
| <b>23</b><br><b>Monday Motivation LIVE</b><br>w/ Regional Dora Neubauer<br>TW SF FB page<br><br><b>Leadership ZOOM</b><br>6pmHT/8pmPT/9pmMT/10pmCT/11pmET | <b>24</b><br><b>Talk2 me Tuesday-fb live</b><br>10amHT/12pmPT/1pmMT/2pmCT/3pmET<br><br><b>National Director ZOOM</b><br>11amHT/1pmPT/2pmMT/3pmCT/4pmET                                                                                                                                                                                                                                                                       | <b>25</b><br><br><b>End of Week 4/end of month</b><br>7pmHT/9pmPT/10pmMT/11pmCT/12am ET                                                                    | <b>26</b> Begin Feb Sales Month<br><br><b>Recognition &amp; Review-fb live</b><br>12pmHT/2pmPT/3pmMT/4pmCT/5pmET                                                                                             | <b>27</b>                                                                            | <b>28</b> | <b>29</b> |
| <b>Team meeting-check with your Director</b>                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                            |                                                                                                                                                                                                              |                                                                                      |           |           |
| <b>30</b><br><b>Monday Motivation LIVE</b><br>w/ Regional Anayenssi Castillo<br>TW SF FB page                                                             | <b>31</b><br><b>Talk2 me Tuesday-fb live</b><br>10amHT/12pmPT/1pmMT/2pmCT/3pmET<br><br><b>National Director ZOOM</b><br>11amHT/1pmPT/2pmMT/3pmCT/4pmET<br><br><b>Tupper Tuesday Product Training</b><br>TW SF FB page<br>3:30pm HT<br><br><b>It's Cool2bNew</b><br>6pmHT/8pmPT/9pmMT/10pmCT/11pmET                                                                                                                           | <b>1</b><br><b>Dia in the Kitchen</b><br>TW SF FB page<br>9amHT/11amPT/12pmMT/1pmCT/2pmET<br><br><b>End of Week 1</b><br>7pmHT/9pmPT/10pmMT/11pmCT/12am ET | <b>2</b><br><b>Recognition &amp; Review-fb live</b><br>12pmHT/2pmPT/3pmMT/4pmCT/5pmET<br><br><b>Thursday Night Live!</b><br>6pmHT/8pmPT/9pmMT/10pmCT/11pmET<br><br><b>Sparkle Team</b><br>7:45HT/9:15PT      | <b>3</b>                                                                             | <b>4</b>  | <b>5</b>  |
| <b>6</b> Feb Sampling Closes<br>Winter Catalog Samp Closes<br><br><b>Monday Motivation LIVE</b><br>w/ Regional Keri Tychkowsky<br>TW SF FB page           | <b>7</b> Mar Sampling opens<br>Spring Catalog samp opens<br><br><b>Talk2 me Tuesday-fb live</b><br>10amHT/12pmPT/1pmMT/2pmCT/3pmET<br><br><b>National Director ZOOM</b><br>11amHT/1pmPT/2pmMT/3pmCT/4pmET<br><br><b>It's Cool2bNew ZOOM</b><br>12pmHT/2pmPT/3pmMT/4pmCT/5pmET<br><br><b>Tupper Tuesday Product Training</b><br>TW SF FB page<br>3:30pm HT<br><br><b>Las Vegas Event</b><br>See Flyer for details<br>6:30pmPT | <b>8</b><br><b>Dia in the Kitchen</b><br>TW SF FB page<br>9amHT/11amPT/12pmMT/1pmCT/2pmET<br><br><b>End of Week 2</b><br>7pmHT/9pmPT/10pmMT/11pmCT/12am ET | <b>9</b> Salesforce Payday<br><br><b>Recognition &amp; Review-fb live</b><br>12pmHT/2pmPT/3pmMT/4pmCT/5pmET<br><br><b>No Thursday Night Live due to Summit</b>                                               | <b>10</b>                                                                            | <b>11</b> | <b>12</b> |
| <b>Director Summit</b>                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                            |                                                                                                                                                                                                              |                                                                                      |           |           |
| <b>13</b><br><b>Monday Motivation LIVE</b><br>w/ Regional Sharon Young<br>TW SF FB page                                                                   | <b>14</b><br><b>Talk2 me Tuesday-fb live</b><br>10amHT/12pmPT/1pmMT/2pmCT/3pmET<br><br><b>National Director ZOOM</b><br>11amHT/1pmPT/2pmMT/3pmCT/4pmET<br><br><b>TuppSocial LIVE</b><br>TW SF FB page<br>3:00pm HT<br><br><b>It's Cool2bNew</b><br>6pmHT/8pmPT/9pmMT/10pmCT/11pmET                                                                                                                                           | <b>15</b><br><br><b>End of Week 3</b><br>7pmHT/9pmPT/10pmMT/11pmCT/12am ET                                                                                 | <b>16</b><br><br><b>Recognition &amp; Review-fb live</b><br>12pmHT/2pmPT/3pmMT/4pmCT/5pmET<br><br><b>Thursday Night Live!</b><br>6pmHT/8pmPT/9pmMT/10pmCT/11pmET<br><br><b>Sparkle Team</b><br>7:45HT/9:15PT | <b>17</b><br><b>FSRC Director Networking ZOOM</b><br>9amHT/11amPT/12pmMT/1pmCT/2pmET | <b>18</b> | <b>19</b> |
| <b>20</b> President's Day<br><br><b>Leadership ZOOM</b><br>6pmHT/8pmPT/9pmMT/10pmCT/11pmET                                                                | <b>21</b><br><b>National Director ZOOM</b><br>11amHT/1pmPT/2pmMT/3pmCT/4pmET<br><br><b>Monday Motivation LIVE</b><br>(on Tuesday due to holiday)<br>w/ Regional Hernan Otero<br>TW SF FB page                                                                                                                                                                                                                                | <b>22</b><br><br><b>End of Week 4/End of Month</b><br><b>End of Fall Winter Catalog</b><br>7pmHT/9pmPT/10pmMT/11pmCT/12am ET                               | <b>23</b> <b>New Catalog Begins</b><br><br><b>Recognition &amp; Review-fb live</b><br>12pmHT/2pmPT/3pmMT/4pmCT/5pmET                                                                                         | <b>24</b>                                                                            | <b>25</b> | <b>26</b> |
| <b>Team meeting-check with your Director</b>                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                            |                                                                                                                                                                                                              |                                                                                      |           |           |

ADD 1 hour for AT. 2 hours for PT, 3 hours for MT, 4 hours for CT, 5 hours for ET