### What is it? Where is it held?

Your calendar is color coded! Pink: designed for all salesforce Turquoise: Guests encouraged Purple: Leaders/Future Leaders

Thursday Night Live: Weekly Training and recognition. Join us live to win Prizes! ZOOM https://tupperware.zoom.us/mv/legacy

**Team Meetings**: In lieu of TNL, each Director will hold a team meeting with training, recognition and inspiration. Check your Director's Facebook Group for details

#### Invite guests to the above events!

Talk2meTuesday-Join Tina weekly for a different topic, where you can ask questions live. Topic will be posted on Monday, so that you can post any questions you might have if you are not able to attend the live FB live

**Recognition & Review**: Recap of the previous week's recognition and the upcoming offers **FB live** 

**Perks & Possibilities:** Designed for Consultants to learn about the perks of leadership with a plan to make it happen

**New Mgr Orientation:** Designed for those that just stepped up. Scheduled based on qualifiers. **ZOOM** <a href="https://tupperware.zoom.us/my/legacy">https://tupperware.zoom.us/my/legacy</a>

**Leadership Huddle**: Managers are invited to join this training that is focused on growing a team/consistent income. **ZOOM** <a href="https://tupperware.zoom.us/my/legacy">https://tupperware.zoom.us/my/legacy</a>

**National Director Training**: Join Doug Palenica each week to learn from a Top Director in the US

**FSRC Director Networking Call:** Networking call among Directors of Bravo, Razzmatazz and Legacy

#### **Email Info**

Wednesdays: Right after the close, look for the MY WEEK from Tupperware

Tuesdays & Fridays: Look for the "What's New at Legacy" email

## Monthly Goal Setting Guide

| Goal               | Sales   | Profit     | # Parties |
|--------------------|---------|------------|-----------|
| Consultant Locator | \$500   | \$125      | 1         |
| Grander            | \$1,000 | \$250      | 2         |
| Volume Bonus       | \$1,500 | \$375+\$50 | 3         |
| 10% Bpnus          | \$4,000 | \$1000+400 | 8         |

# Legacy Party Sales

# **November 2022**

|   | Legacy 2 are y.  |  |   |  | NOVEITIBEI ZUZZ  |                             |                                     |
|---|--|--|---|--|--|-----------------------------|-------------------------------------|
|   | Mon  | Tue  | Wed   | Thu  | Fri  | Sat                         | Sun                                 |
|   | 24   | 25<br>National Director ZOOM<br> DamHT/IpmPT/2pmMT/<br> 3pmCT/4pmET            | 26  | 27 Begin Nov Sales Month  Recognition & Review-fb live 12pmHT/3pmPT/4pmMT/5pmCT/6pm ET                                     | 28   | 29                          | 30                                  |
|   |  | Talk2 me Tuesday-fb live<br>12pmHT/3pmPT/4pmMT/                                | End of Week 4<br>End of month<br>SpmHT/9pmPT/10pmMT/<br>HpmCT/12am ET | HO! HO! HOLIDAYS PRIVATE EVENT<br>QUALIFIERS ONLY<br>2pmHT/5pmPT/6pmMT/7pmCT/8pm ET  |  |                             |                                     |
| L |  | SpmCT/6pm ET   | •   | Team Meetings Check with your director for details   |  |                             |                                     |
|   | 31   | <b>1</b> National Director ZOOM IOamHT/IpmPT/2pmMT/ 3pmCT/4pmET                | 2<br>Legacy Director ZOOM<br>9amHT/12pmPT/lpmMT/<br>2pmCT/3pmET       | Recognition & Review-fb live 12pmH1/3pmP1/4pmM1/5pmC1/6pm ET Director Leadership with Sharon 3pmH1/6pmP1/7pmM1/8pmC1/9pmET | 4  | 5                           | 6<br>Daylight Savings<br>Time Ends! |
|   |  | Talk2 me Tuesday-fb live<br>12pmHT/3pmPT/4pmMT/<br>5pmCT/6pm ET                | End of Week 1<br>GpmHT/9pmPT/10pmMT/                                  | Thursday Night Live! Monthly drawings/Dec Launch SpmHT/9pmPT/10pmMT/11pmCT/12amET Perks & Possibilities                    |  |                             |                                     |
|   |  |  | 11pmCT/12am ET  | 7:30pmHT/10:30pmPT/11:30pmMT/12:30amCTI<br>:30ampmET   |  |                             |                                     |
| T | 7  | 8  | 9   | 10 Salesforce Payday   | 11   | 12                          | 13                                  |
|   |  | National Director ZOOM<br>  amHT/1pmPT/2pmMT/<br> 3pmCT/4pmET                  | <b>Legacy Director ZOOM</b><br>9amHT/11amPT/12pmMT/<br>1pmCT/2pmET    | Recognition & Review-fb live<br>12pmHT/2pmPT/3pmMT/4pmCT/5pm ET  |  |                             |                                     |
|   |  | Talk2 me Tuesday-fb live<br>  <mark>2pmHT/2pmPT/3pmMT/</mark><br> 4pmCT/5pm ET |   |  |  |                             |                                     |
|   |  | Future mg/Mgr Zoom with Sharon<br>4pmHT/6pmPT/7pmMT/<br>8pmCT/9pmET            | End of Week 2<br>7pmHT/9pmPT/10pmMT/<br>IlpmCT/12am ET                | Thursday Night Live-Keno night<br>bpmH1/8pmP1/8pmM1/10pmC1/11pmE1  |  |                             |                                     |
|   | 14 Nov Sampling Closes   | 15 Dec Sampling opens  | 16  | 17   | 18   | 19                          | 20                                  |
|   |  | National Director ZODM<br>  amHT/ pmPT/2pmMT/<br> 3pmCT/4pmET                  | Legacy Director ZODM<br>9amHT/IlamPT/I2pmMT/<br>IpmCT/2pmET           | Recognition & Review-fb live<br>12pmHT/2pmPT/3pmMT/4pmCT/5pm ET  | FSRC Director Networking ZOOM<br>9amHT/IlamPT/12pmMT/<br>1pmCT/2pmET |                             |                                     |
|   |  | Talk2 me Tuesday-fb live<br>12pmHT/2pmPT/3pmMT/<br>4pmCT/5pm FT                | HO! HO! HOLIDAYS EVENT<br>3pmHT/5pmPT/6pmMT/<br>7pmCT/8pm ET          |  |  |                             |                                     |
|   | HO! HO! HOLIDAYS EVENT<br>BpmHT/5pmPT/6pmMT/<br>LpmCT/8pm ET                 | HO! HO! HOLIDAYS EVENT<br>3pmHT/5pmPT/6pmMT/<br>2pmCT/8pm ET                   | End of Week 3<br>7pmHT/9pmPT/IOpmMT/<br>IIpmCT/I2am ET                | Thursday Night Live<br>6pmHT/8pmPT/9pmMT/10pmCT/11pmET   |  |                             |                                     |
|   | 21   | <b>22</b> National Director ZOOM IlamHT/IpmPT/ZpmMT/ 3pmCT/4pmET               | 23  | 24   | 25   | 26                          | 27                                  |
| F | eadership Huddle<br>uture Managers Invited<br>pmHT/8pmPT/9pmMT/10pmCT/11pmET | Talk2 me Tuesday-fb live<br>12pmHT/2pmPT/3pmMT/<br>4pmCT/5pm ET                | End of Week 4/<br>7pmHT/9pmPT/10pmMT/<br>11pmCT/12am ET               | Happy<br>Thanksgiving  | Recognition & Review-fb live<br>12pmHT/2pmPT/3pmMT/<br>4pmCT/5pm ET  |                             |                                     |
|   | 28   | 29<br>National Director ZOOM<br>  amHT/lpmPT/2pmMT/<br> 3pmCT/4pmET            | 30<br>Legacy Director ZODM<br>9amHT/IlamPT/I2pmMT/<br>IomCT/2pmET     | 1 Begin Dec Sales Month  Recognition & Review-fb live 12pmHT/2pmPT/3pmMT/4pmCT/5pm ET                                      | 2  | 3                           | 4                                   |
|   |  | Talk2 me Tuesday-fb live<br>12pmHT/2pmPT/3pmMT/<br>4pmCT/5pm ET                | End of Week 5/End of Month<br>7pmHT/9pmPT/10pmMT/<br>11pmCT/12am ET   |  | Team Meetings Check wit  | h your director for details |                                     |
| _ |  |  |   |  |  |                             |                                     |

Before Nov 6: ADD 2 hours for AT, 3 hours for PT, 4 hours for MT, 5 hours for CT, 6 hours for ET Nov 6 and beyond: ADD 1 hour for AT. 2 hours for PT, 3 hours for MT, 4 hours for CT, 5 hours for ET