

New Manager Program Questions & Answers

1. How can I earn awards?

To earn awards, achieve goals of unit sales, unit recruits and training tasks. Additional details can be found on the New Manager Program flyer.

2. How do I complete training tasks?

Please partner with your Business Leader on how to complete training tasks. After Jenkon goes live, there will be training materials available in the Knowledge Center in myoffice.Tupperware.com. We will also be introducing Manager Specific training modules in the near future through Rallyware.

3. How many months of awards are available?

There will be three levels of awards, plus a Power Up award that can be earned when all three months are achieved. Additional details can be found on the New Manager Program flyer.

4. Who is eligible to participate in the program?

All Consultants who step up to Manager title for the first time since being recruited (or re-recruited).

5. Do I need to be paid as a Manager to earn awards?

Yes. You are only eligible to earn awards during the months in which you are paid as a Manager or higher.

6. How can I track my progress?

A personal tracker screen is available for you in myoffice.Tupperware.com. This report screen is located by clicking your menu on the left-hand corner. From there, go to My Business > Programs > New Manager Program.

7. What happens if I step up to Manager while in the Confident Start Program?

If you step up to Manager during the Confident Start Program, you will play in both programs.

8. What happens if I step up to a Director during my program?

You will continue in the program, regardless of title. You will begin to achieve monthly awards based on team performance. You must be paid as Manager level or higher.

9. Who counts towards my unit recruiting goal?

A Consultant who is recruited (by purchasing either the Virtual Kit or the Deluxe Demo Kit) during the month who is within your unit, three levels deep.

10. If I do not meet my unit goal during one of the months, do I fall out of the program?

No. If you do not meet your unit goal that month, you continue to play in the program the following month. You will not be eligible for the missed month's award nor the Power Up award.

11. How do I redeem my awards?

The award(s) for each month will be available to redeem the following month after completion in myoffice.Tupperware.com (Jenkon).

12. How do I qualify for the Power Up award?

You must achieve all three months successfully to be eligible for the Power Up award.

13. Are Managers eligible to play in monthly incentive awards?

Managers playing in the New Manager Program may be ineligible to play for some incentives. See each month's Party Perks for details.

14. Do I need to redeem each award separately?

Yes, you will need to redeem awards separately because awards expire and should be redeemed within 30 days.

15. Is there a 1099/T4A value for each award?

Yes, a 1099/T4A value will be applied to your tax form during the year in which you redeem an award. You can find the 1099/T4A value of each award in the item description of each award while ordering on a personal order in myoffice.Tupperware.com.

16. How long will it take to receive my award after redemption?

Awards can be ordered/redeemed through myoffice.Tupperware.com. The iPad Power Up award may take up to 14 business days to ship. And please note, as is the case for Host and customer orders, we're continuing to experience a delay in being able to ship items out, and this can also include products earned as awards. Please see the Product Alert List posted each Monday, Wednesday and Friday for the latest timeframe and any additional delays related to specific items or awards.

Transition from Manager Growth Program to New Manager Program

1. When I step up to Manager, do I still get the \$100 Step Up Bonus at the time of qualification?

No, you will earn the \$100 bonus once you complete Month 1 of the New Manager Program.

2. If I am a new Manager, title effective January/February, how and when will awards be redeemed?

January: All awards must be redeemed in My Sales by April 24 at 11:59 PM local time.

February: Completes the current New Manager Growth Program. Any awards still unredeemed as of April 24 11:59 PM local time will be available in myoffice.Tupperware.com (Jenkon), for final redemption beginning May 7.

3. If I am a new Manager, title effective March/April, how and when will I transition to the New Manager Program?

You will continue in the current Manager Growth Program through the end of the April sales month, April 24, at 11:59 PM local time.

Then you will transition to the New Manager Program, in month 2, with the start of the May sales month, unless you have opted to finish in current program.

On April 2, an email will be sent to all March and April new Managers who are participating in the Manager Growth Program with instructions on how to opt out of the New Manager Program, should you choose.

You have until April 14 at 11:59 PM ET to let us know if you want to stay in current program. If we don't receive a response, you will be automatically placed in the New Manager Program.

4. If I am a new Manager, title effective May/June, how and when will I transition to the New Manager Program?

May: You will enter in Month 2 of the New Manager Program since you received the \$100 Step Up Bonus paid with April commissions in May. When you meet qualifications in both Month 2 and Month 3, you will also qualify for the Power Up award, a 128 GB iPad.

June: You will enter the New Manager Program and have the opportunity to earn the \$100 award in Month 1 along with all other monthly awards in the program.