

# IDEAS FOR RECRUIT BIDS FOR DEMOS

1. Hostess Gift: key chain with lucky penny: “Reminds me to tell you there’s money in Tupperware.”
2. 3 ways to get Tupperware: Pay full price / Free to hostesses / At a discount for consultants
3. Hostess can take Free Gifts (demo HGS) or Give yourself the best gift of all with the Tupperware Opportunity Kit – then you can be in business for yourself but not by yourself.
4. Tupperware has been a great career for me because I get paid to party and the flexibility allows me to watch my children grow up. (tell your own story)
5. Ask me questions about my job / Turn about scoop game
6. One of the first things I did when I joined Tupperware was to take advantage of my discount to organize my kitchen with Modular Mates. They are great for everything from flour to cookies – “Speaking of cookies.....”
7. Do you sometimes feel that you have to accept life as “that’s the way the cookie crumbles?” Not with Tupperware! We offer a very flexible lifestyle and earning opportunity that can help you fill that cookie jar!
8. Play the Earl Tupper Game
9. Who would be good at my job? (vote)
10. You know why I became a Tupperware consultant? Not for my bread and butter but for the icing on the cake!
11. Demo Fridgesmart: “For customers, Tupperware helps save money, for consultants, Tupperware helps make money!”
12. Tape a real dollar bill to the inside of seal before the demo – “If you’d like to bring home more of this kind of green – see me after the demo!”
13. Demo Spin & Save: “Does your job get you all cranked up? Like lettuce after spinning do you feel thoroughly drained? After work, do you ‘vege’ out because you’re so busy making a living? Have a life with Tupperware! The only wheels I’m spinning now are attached to the van I earned Free with Tupperware!”
14. To hostess: “Life is full of choices: you can spend money at your friends’ parties or make money as their consultant – it’s your choice!”
15. After auction: “Keep this \$100 bonus bucks in your wallet and when it’s the last buck left, call me to learn how you can make it real!” You could have an entire \$100 bill in your pocket for just holding 1 party for 1/12-2 hours a week!
16. “That’s A Bowl” There are 2 kinds of dough you can make in Tupperware. Bread dough & the kind of dough you can spend (Visual may be--\$100 play money sticking out from a sealed bowl.)
17. Play Games to get to know your guests!!!! So you can find their needs to recruit them!

**18. Serving Center: Visual of 6 Sections**

- 1. Mini Product key chain – I love the product**
- 2. Family Picture-Flexible schedule**
- 3. \$\$\$-\$100 bill. What you make off an average party**
- 4. Fun Vacation Picture- Have your vacation paid and go on when you want**
- 5. Picture of contest gifts**
- 6. Matchbox van-career advancement opportunities**
- 7. Center is empty. See how “empty” your life is without Tupperware!!!**

19. Quick Shake: Selling Tupperware is a quick way to shake up some cash

20. Wondelier Bowls- Is it any wonder that I love my job? I don't have to wonder about having too much month & not enough money at the end of the month

21. Modular Mates” Would you like to have your kitchen look like the ones in the catalog & purchase all of your Modular Mates at a discount?

22. Picture of the G-6(in easel) In Tupperware you have the opportunity to be driving this beautiful vehicle Free and Clear. YOU could be driving one, too!!!

23. Brag Book. Keep a photo album with photos of the family, contest gifts earned, fun events, etc. Pass around at every party!

24. Display a Help Wanted sign on your display

25. Using “Wish Circles” & Item numbers to review products used during demonstration. Close w/ the thought...If you have 1-3 circled, treat yourself, if you have 3-5 circled-date a party & get them FREE and if you have 5-9 circled, sign up & sell Tupperware and take advantage of the opportunity of a lifetime!

26. Check out your Tuppermonial!! Have a statement that covers.

Why did YOU join Tupperware?

What are your goals?

What do YOU enjoy about selling Tupperware?

What is Tupperware doing for me & my family?

27. Conversation starters for recruiting out & about!

Could You or anyone you know use an extra \$1,000 per month?

You have a great smile. Are YOU a Tupperware consultant?

Do you have a Tupperware consultant?

You know so much about Tupperware. Did YOU used to be a Tupperware Consultant?

When was the last time your saw a Tupperware consultant?

28. Be sure you get the name & phone # for everyone you talk to!